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# GLADIOLUS

PUGET SOUND GROWN

Produced in the finest bulb raising section of the world  
under ideal conditions of soil and climate.

WHOLESALE LIST *of gladiolus*

SPRING 1927



FRED L. DELKIN

Hunts Point

Bellevue, Washington

# TERMS

## **Free packing and delivery:-**

We prepay delivery to any part of the world on orders amounting to \$2.50 or more.  
No charge for packing.

## **Payment:-**

Net cash before shipment or 25% down, balance C. O. D. Customers pay C. O. D. charges. A 25% deposit will hold orders for later shipment.

## **Discounts:-**

All discounts are figured in the prices quoted which are the lowest consistent with the quality of stock we send out. One set price to all our customers is our business policy.

25 bulbs at the hundred rate.  
250 bulbs at the thousand rate.  
1000 bulbs at nine times the hundred rate.

No orders accepted for less than \$2.00.

## **Guarantee:-**

All our bulbs are guaranteed true to name and if they prove otherwise will be replaced free or the money will be refunded. We ship nothing but healthy, clean, state and government inspected stock. If for any reason bulbs are unsatisfactory, return them at once and your money will be promptly refunded. Bear in mind that you are dealing with a firm that holds reliability above everything else.

## **Substitutions:-**

It is impossible to have on hand at all times all varieties in all the sizes listed, or is it possible for us to keep all our customers informed as to the depletion of certain stocks. We would, therefore, suggest that customers writing from a distance inform us if there are substitutions that will be acceptable to them.

We make no substitution of varieties unless requested to do so.

We will, when out of a size, substitute the next larger or smaller unless asked not to do so.

## **Safe Arrival:-**

We guarantee safe delivery to your post office, but will not ship Eastern orders during December, January and February unless customers assume all liability for freezing. Pacific Coast orders can be shipped at any time.

Prices quoted and orders accepted subject to prior sale.

## PREPAID PRICES

VARIETY	Per 100							Bulblets	
	No. 1 1½ Up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	1000	Quart	
Agartha (K), pink, mottled .....	5.40	4.40	3.40	2.50	2.00	1.25	4.00		
AH (K), cream and apricot .....							2.00		
Albania (Kemp), best large white .....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00	
Alice Tiplady (K), orange saffron .....		3.00	2.00	1.50	1.00	.75	1.00	3.00	
Angola (K), salmon, prim. ....	3.00						.50	2.00	
Anna Eberius (D), dark purple .....	3.50	3.00	2.00	1.75	1.00	.75	1.00	3.00	
Arden (K), orange red, prim. ....		2.50	2.00	1.75	1.25	1.00	1.00	3.00	
Atreus (K), deep bright pink .....	10.00	8.00	6.50	5.00	4.00	2.50	8.00		
Blue Lily (K), good lavender-blue .....	5.00	4.00	3.00	2.00	1.50	1.00	2.00	4.00	
Bobolink (K), salmon and gold prim. ....	4.00	3.00	2.50	2.00	1.50	1.00	2.00	5.00	
Butterfly (Burbank), orange, dark blotch .....	3.50	3.00	2.00	1.75	1.25	1.00	.50	2.00	
Butterfly (K), salmon prim. ....								2.00	
Byron L. Smith (K), orchid lavender .....		4.00					1.00	4.00	
Capella (K), large red prim. ....	3.50	3.00	2.00				1.00	3.00	
Capt. Boynton (Boynton), huge lavender .....	20.00	16.00	12.50	10.00	8.00	6.00	15.00		
Chateau Thierry (Vos), scarlet .....	4.00	3.00	2.50	2.00	1.50	1.00	.50	2.00	
Crimson Glow, crimson .....							1.00	3.00	
Diana, best commercial red .....	5.00	3.50	2.75				1.00	4.00	
Dorothy McKibbin (K), early rose pink .....							.50	2.00	
Elf (D), cream and lemon .....	4.00	3.00	2.00	1.75	1.25	1.00	.75	2.50	
Elora (Burbank), white, pink throat .....	3.50	2.50	2.00	1.50	1.00	.75	.50	1.50	
Evelyn Kirtland (Austin), pink .....							.75	1.50	
Flora, tall light yellow .....				1.50	1.00	.75	1.00	3.00	
Giant Nymph (C), tall light pink .....	12.00	10.00	8.00	6.00	4.00	2.00	5.00	15.00	
Glendale (Davis), bright purple .....	8.00	7.00	5.00	4.00	3.00	2.00	2.00		
Gold (Decorah), clear yellow .....	6.00	5.00	4.00	3.00	2.00	1.50	1.00	4.00	
Gold Drop (K), early yellow prim. ....	3.50	2.50	2.00	1.50	1.00	.75	.50	1.50	
Golden Measure (Kelway), tall yellow .....							1.50	5.00	
Golden Salmon (Kunderd, 1925), brilliant coloring .							15.00		
Golden Swallow (Austin), ruffled yellow .....	10.00	8.00	6.00	4.00	3.00	2.00	6.00	18.00	
Golden Wedding, yellow and salmon prim. ....							.50	1.50	
Hollyhock (K), like a white hollyhock .....							8.00		
Jack London (D), tall salmon .....	4.00	3.00	2.50	2.00	1.50	1.00	1.00	3.00	
Jacoba Van Beijren (Van Deursen), large violet self color .....		10.00	8.00	6.50	5.00	4.00	5.00		
Jenny Lind (Decorah), pink and yellow .....	10.00	8.00	6.50	5.00	4.00	3.00	3.00	12.00	
Jewell, prim., pink and yellow .....	4.00	3.20	2.50	2.00	1.00	.50	1.00	3.00	
Joe Coleman (K), ruffled red .....	4.00	3.20	2.50	2.00	1.00	.50	.50	2.00	
John M. Good (Vos), cream and yellow .....	3.50	2.50	2.00	1.50	1.00	.75	.50	2.00	
John T. Pirie (K), mahogany brown .....	20.00	16.00	13.00	10.00	7.50	5.00	10.00		
Katherine S. Hess (D), tall salmon .....	7.00	6.00	5.00	3.00	2.25	1.50	2.50		

ORDER EARLY BEFORE STOCKS ARE DEPLETED

## PREPAID PRICES

VARIETY	Per 100								
	No. 1 1½ Up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	Bulblets 1000	Quart	
Leota (Coleman), large, clear pink .....							2.00		
Louise (Wright), light lavender .....							.50	1.50	
Lucette (Bill), large open white, pink throat lines .	4.00	3.50	2.50	2.00	1.50	1.00	2.00	5.00	
Madison Cooper (K), brilliant red .....							2.00		
Maiden's Blush, pink prim. ....							.50	1.50	
Mary Pickford (K), cream .....							.50	1.50	
Masterpiece (K), Am. beauty .....	8.00	7.00	6.00				2.50		
Ming Toy (K), buff and yellow .....	6.00	5.00	4.00	3.00	2.00	1.00	1.00		
Miss Spokane (K), salmon pink .....	6.00	5.00	4.00	3.00	2.00	1.00	1.50	4.00	
Morning Glory (Vos), yellow .....							1.50	4.00	
Mr. H. A. Hyde (D), large white, pink flaked ....	7.00	6.00	5.00	4.00	3.00	2.00	3.00	8.00	
Mrs. Dr. Norton (K), cream and pink .....							.50	1.50	
Mrs. F. C. Peters (Fischer), large lavender .....	3.00	6.50	5.00	4.00	3.00	2.00	1.50	6.00	
Mrs. Leon Douglas (D), begonia rose .....	12.50	10.00	8.00						
Mrs. Newell Vanderbilt (D), salmon pink .....	7.00	6.00	5.00	3.00	2.25	1.50	2.50		
Muriel (Pfizer), splendid light blue .....		3.20	2.50	2.00	1.50	1.00	.50	2.00	
1910 Rose (K), rose pink .....	3.00	2.50	2.00				.50	1.50	
Odin, salmon, red blotch .....									
Opalescent (Bill), large rosy lavender .....	15.00	12.00	10.00	8.00	6.50	5.00	8.00		
Pink Wonder (Kemp), large pink .....	5.00	4.50	3.50	2.50	1.50	.75	1.00	3.00	
Pollyanna (Decorah), fine ruffled yellow .....	6.00	5.00	4.00	3.00	2.00	1.00	1.50	4.00	
Primunella (K), buff and salmon prim. ....	5.00	4.00	3.00				1.00		
Prince of Wales, salmon .....	3.00	2.50	1.75	1.00	.75	.50	.50	1.00	
Purple Glory (K), maroon, ruffled .....							3.00	9.00	
Purple Spot (K), purple with dark blotch .....	4.00	3.20	2.50	2.00	1.50	1.00	1.00	3.00	
Rev. Ewbank, excellent blue .....	5.00	4.00	3.00	2.00	1.00	.75	.75	3.00	
Richard Diener (D), geranium pink .....							4.00		
Romance (K), orange purple border .....							1.00		
Rose Ash (D), ashes of roses .....	4.00	3.50	2.75				1.00	3.00	
Rosalia (K), yellow orange, prim. ....	3.50	2.50	2.00	1.50	1.00	.75	1.00	3.00	
Salmon Beauty (K), salmon prim. ....							.50	1.50	
Scarlet Princeps (K), red self .....									
Sheila (Coleman), salmon .....	5.00	4.00	3.00	2.00	1.50	1.00	1.00	3.00	
Shell Pink (K), huge pink prim. ....							3.00	9.00	
Souvenir, deepest yellow prim. ....	3.50	2.50	2.00	1.50	1.00	.75	.50	1.50	
Thoth (K), large white prim. ....	3.50	2.50	2.00	1.50	1.00	.75	.50	1.50	
Twinkles (K), salmon prim. ....							.50	1.50	
Virginia (K), red self .....									
Yellow Prince (Vos), beautiful orange .....	5.00	4.00	3.00	2.00	1.50	1.00	1.00	3.00	
Yellow Treasure (Austin), deep yellow prim. ....	4.00	3.50	2.50	1.75	1.00	.75	1.00	3.00	

Originators—(K), A. E. Kunderd; (D), Richard Diener

ORDER EARLY BEFORE STOCKS ARE DEPLETED



# New and Rare Varieties

## PRICE PER BULB

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets per 1	
A. E. Kunderd (K), salmon rose .....			5.50					.75
Break O'Day (Bill), La France pink .....		2.50						
Geraldine Farrar (D), clear lavender .....			1.75		1.25		10	1.75
Gladdie Boy (Bill), grenadine pink .....	2.00	1.75	1.50	1.25	1.00	.75	10	1.50
Gold Eagle (Austin), deep yellow .....	10.00						1	1.50
Golden Frills (K), ruffled yellow .....		2.50	2.00	1.50	1.00	.50	10	2.00
Golden Salmon (K), brilliant .....	1.75	1.25	1.00	.75	.50	.25	10	1.50
Lacinatus (K), the \$1,000 glad. ....	.75	.65					10	1.00
Mary Jane (K), silvery pink .....			6.50					.75
Mrs. Van Konynenburg (P), light blue .....				2.00			1	.50
Ruth Taylor (D), giant white .....							10	1.75
Snow Glory (K), ruffled white .....	.40	.30	.25	.20			100	1.25
Sweet Rose (K), rose pink .....	.35	.30	.25	.20	.15	.10	100	3.50
Tycko Zang (Austin), mammoth pink .....	2.00	1.75	1.50	1.00	.75	.50	100	3.50
Wm. Kent (D), ruffled golden ochre .....							10	.50
Yellow Wonder (K), early deep yellow .....	5.00	4.50	4.00	3.50	3.00	2.00	10	4.00

10 bulbs 9 times single price

## A Few Unsolicited Remarks Chosen at Random

August 24, 1926.—“The gladiolus bulbs I bought from you this spring are all in bloom and simply fine. Couldn't be any better and I have cleaned up two shows, a gladiolus show, and a county fair, with them and will hold my own in competition with some of the older growers at the State Fair.”—Arthur C. Koemer, Minnesota.

April 12, 1926.—Your shipment of bulbs is to hand and I wish to thank you for your liberal count. . . . Thanking you for your splendid treatment of my order, I am, Geo. C. Biddle, Canada.

September 11, 1926.—“The bulbs received from you proved so very fine that I am anxious to get more next year and am asking that you send your new glad wholesale catalog and one to the address given below.”—Mrs. H. W. Shinner, California.

May 17, 1926.—“Several weeks ago I received a few bulbs from you; now here is another order.”—Ralph Rawhouser, Pennsylvania.

“We received our ‘glads’ and are pleased with them.”—Mrs. W. R. Walton, Washington.

# Delkin's Puget Sound Bulbs

## WHAT ARE THEY?

Delkin's Puget Sound Bulbs are bulbs grown under the personal supervision of Mr. Fred L. Delkin, in the world famous Puget Sound basin of Western Washington. It is in this region, now recognized as having no equal as a bulb raising section, that the United States Department of Agriculture has long maintained its bulb experiment station. It is here that Mr. Delkin, for many years instructor in science, is devoting his entire time to the scientific production of a superior quality of bulbs.

The Delkin Bulb Farms are located on the paved boulevard on the east shore of Lake Washington, opposite the city of Seattle. They comprise a sloping hillside of virgin sandy loam rescued from the mighty forests of Douglas fir that still surround them on the north and east. Here in a moisture laden atmosphere rarely reaching a temperature of 85° on the hottest summer day, or falling below freezing for any period of time during the coldest part of winter, flowers and bulbs are developed to an ideal state of perfection.

On the Delkin Farms a complete system of overhead irrigation supplements any deficiency in the summer rains and gladiolus are kept in a continual healthy growth until late in the fall. This long period of growth produces bulbs of unusual vitality and is one of the reasons why Delkin's Puget Sound bulbs have won prizes for our customers in flower shows throughout the country and have prompted unsolicited praise from friends everywhere.



Salesroom and Bulb Storage House, Lake Washington Boulevard near Medina.

Our bulb warehouse is of unique architectural structure and is well designed for the use to which it is put. Due to the mildness of climate, cellar construction is unnecessary and the bulbs are stored in a long room insulated from the outside air by double floor and triple wall construction. Bulbs are stored in wire bottom trays set in racks on either side of the room, reaching from floor to ceiling. Ventilation is maintained through two windows located at opposite ends of the room so that a strong circulation of air passes through the center of the room. The capacity of the storage room is 5,000,000 gladiolus bulbs. In the front of the building is the drying room and the office and salesroom. The drying room is provided with heat. Here the bulbs are received from the field, are dried, cleaned, graded and sent to the storage room to await the demands of our customers.